



# XARIOS

## TECHNOLOGIES

Happy new year to all our reseller partners

The team here at Xarios are very excited about all the new applications we have coming on stream during 2017, which we feel certain will uncover some great new sales opportunities for both new and existing customers.

Our MiVO Application Suite Release 5.0 is due to come to market within the first quarter – this will add further easy to deploy applications to sit alongside our Phone Manager and Phone Manager Mobile offerings and bring Call Reporting and Call Recording into the family of products – all pre-installed for deployment on a single server.

The method of integration to the MiVO and the single server environment drastically reduce the time and complexity of installation – the new licencing model simplifies the registration of any additional licences.

Of course the installation is only easy if you have done the installation course! A new R5.0 course will be available from Mitel at the time of launch and in addition Xarios will be running a series of workshops for engineers who have completed the course but who value a hands on session with product experts to clarify any questions on installation, licencing and upgrades – dates for these will be available at the time the product is launched.

Watch out for notification of the MiVO Application Suite roadshows in February and March.

As part of the Application suite 5.0 we will be introducing compatibility with the EMIS health care application – again we are excited by the opportunities this together with the Call Recording and Reporting applications bring for healthcare applications. This package enables a highly specified application solution for Doctors surgeries who use the EMIS application (EMIS have approx. 55% of the doctor's surgery market) they can save valuable time by screen popping the Patient details and ensure they are hitting their performance targets issuing the Call Reporter application – the Call Recorder application ensures that sensitive conversations and instructions are stored for future reference.

### Call Recorder Training Dates

To apply please speak to your account manager:

28<sup>th</sup> February / 1<sup>st</sup> March

14<sup>th</sup> March / 15<sup>th</sup> March

28<sup>th</sup> March / 29<sup>th</sup> March

25<sup>th</sup> April / 26<sup>th</sup> April



**Mitel Phone Manager Mobile App**  
A better way to stay mobile?

